



Pearson

## What is Pearsons BTEC?

The BTEC HNC/ HND in Hospitality Management is aimed at you if you want to continue your education through applied learning! Higher Nationals provide a wide-ranging study of the hospitality sector and are designed for students who wish to pursue or advance their career in hospitality.

In addition to the knowledge, understanding and skills that underpin the study of the hospitality sector, Pearson BTEC Higher Nationals in Hospitality Management give students experience of the breadth and depth of the sector that will prepare them for further study or training.

## Why BTEC?

BTECs are work-related qualifications for students taking their first steps into employment, or for those already in employment and seeking career development opportunities. BTECs provide progression into the workplace either directly or via study at university and are also designed to meet the needs of employers. Therefore, Pearson BTEC Higher Nationals are widely recognised by industry and higher education as the principal vocational qualification at Levels 4 and 5.

## Contacts

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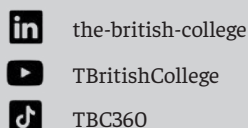
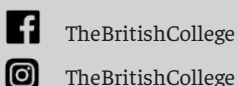
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## About the programme

In partnership with a UK university and Pearsons, this course empowers students to be creative, entrepreneurial, and informed graduates in hospitality. It starts at The British College, Kathmandu, for the foundation level, emphasizing theory-practice links in classrooms, kitchen, and restaurant. The Second and Third years are at The Woolwich Institute, Dubai, with paid internships for practical experience. After the third year, students receive a Level 5 Pearsons Diploma. Progressing to Level 6, they conclude their final year in the UK and earn a full undergraduate degree from a UK University. The program encourages engagement, enables growth, and prepares students to excel in their chosen field or pursue further hospitality business management studies..

## Your Future

On completion of the programme students can proceed to a postgraduate course in a related subject area. Alternately, our students will be fully equipped to create their own company or progress to a career in roles such as (but not limited to):

*Operations Manager, Customer Service Manager, Hotel Manager, Food and Beverage Manager, Chef*

## Duration

1 Year - TBC Foundation Programme >> 2 Years - Pearsons BTEC (TWI Dubai)

1 Year - University Programme (UK/Dubai)

**Intakes** September/January



PROGRAMME CATALOGUE  
**BA (Hons) Hospitality  
Management (BHM)**



# BA (Hons) Hospitality Management (BHM)

Start in Nepal, continue in Dubai, and graduate in the UK/Dubai

1 Year NEPAL ➤ 2 Years DUBAI ➤ 1 Year UK/DUBAI

## Level 3/Year 0: International Foundation in Hospitality

### Semester 1

The Hospitality Industry	15 Credits
The Principles of Leadership and Supervision	15 Credits
Supervision of Food Safety in Hospitality	15 Credits
Supervise Food and Beverage Service	15 Credits
Front Office Operations	15 Credits

### Semester 2

Environment and Sustainability in the Hospitality Industry	15 Credits
Customer Service Provision in Hospitality	15 Credits
Events in Hospitality	15 Credits
Menu Development for Specialist Requirements	15 Credits
Technology and Digital Media in Hospitality	15 Credits



*Holders of the Level 4 HNC will be able to communicate accurately and appropriately and they will have the qualities needed for employment that requires some degree of personal responsibility. They will have developed a range of transferable skills to ensure effective team working, independent initiatives, organisational competence and problem-solving strategies. They will be adaptable and flexible in their approach to hospitality, show resilience under pressure, and meet challenging targets within a given resource.*

## Level 4: Pearson BTEC HNC - Dubai

The Contemporary Hospitality Industry	15 Credits
Managing the Customer Experience	15 Credits
Professional Identity and Practice	15 Credits
The Hospitality Business Toolkit	15 Credits
Leadership and Management for Service Industries	15 Credits
Managing Food and Beverage Operations	15 Credits
Managing Food Production	15 Credits
Entrepreneurship and Small Business Management	15 Credits

## Level 5: Pearson BTEC HND - Dubai

Research Project (Pearson-set)	30 Credits
Hospitality Consumer Behaviour and Insight	15 Credits
Menu Development, Planning and Design	15 Credits
Front Office Operations Management	15 Credits
Hospitality Digital Marketing	15 Credits
Food Service Management	15 Credits
Global Events	15 Credits

*The programme at Level 5 follows the flexible 'General Hospitality Management' pathway. Holders of the HND will have developed a sound understanding of the principles in their field of study and will have learned to apply those principles more widely. They will have learned to evaluate the appropriateness of different approaches to solving problems. They will be able to perform effectively in their chosen field and will have the qualities necessary for employment in situations requiring the exercise of personal responsibility and decision-making.*

## Entry Requirements

### Foundation Entry

10+2/CBSE or equivalent 55% and above

Aggregate score A Level - Minimum 3.5 credits with 3 full credits